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June 20, 1994

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FEDERAL COMMUNICATIONS COMMISSION  
DEPT. OF SECRETARY

The Honorable Reed Hundt  
Chairman, Federal Communication Commission  
1919 M Street, N.W.  
Washington, D.C. 20036

Dear Mr. Chairman:

We have been advised by Mr. George Benson, CEO of Wisconsin Wireless Communications Corporation, that the FCC is assembling information from the financial community concerning the viability to financing the deployment of personal communication services (PCS) technology. At the present time, we have taken under advisement the request to provide possible financial support to Mr. Benson's firm or its affiliate, American Wireless Communication Corporation.

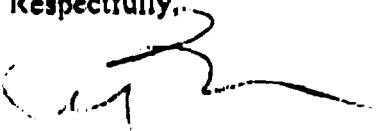
Our initial understanding of the PCS licensing process was that the small business category, along with women and minority owned firms, would compete against each other in a segregated basic trading area (BTA) spectrum band. In our view, this segregated band coupled with the likelihood of bidding credits and tax certificates plus a proposed time payment plan provided very meaningful advantages to these so-called "designated entities". Together, these incentives greatly enhance our view toward investing in a company such as Wisconsin Wireless.

However, now we are being told that there may not be a separate spectrum band, nor bidding credits or tax certificates. This radically alters our view point on the viability of small businesses like Wisconsin Wireless and other designated entities to compete with the larger, more financially endowed companies in the auction process.

It is our feeling that without meaningful preference policies toward these entrepreneurial firms, the opportunity to attract sufficient capital is bleak and, therefore, the chances for most designated entity firms prevailing in the auctioning process is minimal at best.

Please consider giving Wisconsin Wireless and the many other designated entity firms across America a fair chance to compete with big business, as you contemplate your final decision on this very crucial matter.

Respectfully,

  
William Braun  
President and CEO

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# NAMTEC

National Association of Minority Telecommunication Executives and Companies

## FACSIMILE TRANSMITTAL

TO: The Honorable Chairman Reed E. Hundt

COMPANY: FCC

FAX #: (202) 632 0163

FROM: Joseph Profit

LOCATION: 571 Culberson Street  
Atlanta, GA 30310

DATE SENT: 06-21-94

TIME SENT: 5:30 P.M.

	<u>Atlanta, GA</u>	<u>Washington D.C.</u>
Telephone #	<u>(404) 662-0745</u>	<u>(202) 857-8414</u>
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NUMBER OF PAGES (Including Transmittal Page): 21

SPECIAL INSTRUCTIONS: Please refer to the attached samples of letters from  
NAMTEC members in support of set-a-sides for "designated entities".

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## Lucas Financial Services

1 Chick Spring Road, Suite 217-A, P. O. Box 2818, Greenville, SC 29609 (803) 271-0917

June 21, 1994

Vice President of the United States  
Old Executive Office Building  
Washington, DC 20501

Dear Mr. Vice-President:

RE: Set-Aside Band for PCS for Small Businesses

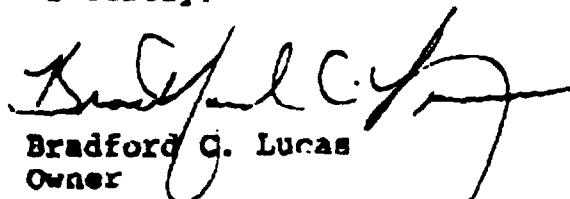
As a small business entrepreneur, I have seen many occasions where opportunities were awarded to the highest bidder. Small businesses are a major part of our nation's economy; allow us to compete on a level-playing field.

Corporate layoffs, restructuring and downsizing is causing more Americans to look at small businesses as a viable alternative. We need your help.

At hand, you have a tremendous opportunity to increase the number of small businesses in this country, to help keep our economy expanding. Through a new technology called Personal Communication Services (PCS), you can help provide real opportunities for many of our great citizens who have been locked out of the telecommunication mainstream. By setting aside a band, small, minority and women-owned businesses will have an opportunity never availed before to own a piece of this rapidly growing industry.

We urge you to help us share in tomorrow's technology today.

Sincerely,

  
Bradford G. Lucas  
Owner

BCL:mgl

CC:FCC

# MAIDEN FINANCIAL

S O F T W A R E

June 21, 1994

Vice President Gore  
Old Executive Office Building  
Washington, DC 20501

Dear Vice President Gore:

Since its founding, our country has been referred to as the land of opportunity. However these opportunities have not, if at all come easily for women, small and minority owned businesses and rural telephone companies.

Unless the Federal Communications Commission grants us a set aside we will not be able to successfully compete in the auctioning process for The Information Telecommunications Highway.

This is the last chance for women, small, minority owned businesses and rural telephone companies to share in this new technology. I am requesting that a set aside be granted so that we too may be able to realize the "American Dream."

Sincerely,

*Kim Maiden*  
Kim Maiden  
President

cc: Federal Communications Commission

307 Walker Way  
Simpsonville, SC 29681  
June 21, 1994

Vice President of the United States  
Old Executive Office Building  
Washington, DC 20501

Dear Vice President Gore:

As a taxpayer, therefore, a concerned citizen, I want to be assured of our government spending.

I have learned of a new technology that the Federal Communication Commission (FCC) is in the process of licensing. It is called Personal Communication Service. PCS should open doors to many, namely, small businesses, minorities and women, who have been locked out of the telecommunication mainstream.

Mr. Vice President, I believe you are concerned about the welfare of all working class Americans. By opening up this market to all minorities, so that they can own a piece of this golden opportunity and positively impact the lives of our young people.

Thank you for being our advocate in this matter.

Sincerely,

  
John Ware

CC: Federal Communication Commissioners